
International Report

Supplied on	Brazil
Client Reference	
Order Number	Sample Offline Report

Identification Details

SAMPLE S/A

ADDRESSES:

MAIN ADDRESS: AV. JULIO JOSE RODRIGUES,XXX - VILA IZABEL
ZIP CODE/CITY: XXXX-000 ITAPETINGA/BA

PHONE: 51 3XXX-XXXX
FAX: 51 3XXX-XXXX
E-MAIL: info@samplexxx.com.br
WEB SITE: www.samplexxx.com.br

BRANCHES:

NOT AVAILABLE

Credit Recommendations

Credit Rating	4
Risk	MODERATE RISK
Maximum Monthly Credit Guide	GBP 2,000,000

Where no financial information is available credit assessments are arrived at after taking into consideration the reputation, morality and payment & legal history, among other factors.

Rating Explanation

The UK rating system ranges from 1, indicating a high risk to 5, the lowest risk. A rating of 8 indicates an unclassified risk (risk unknown), used on brand new companies as and example. A rating of 9 is used for companies, which are either in Receivership, Liquidation, and Dissolution or have ceased trading for some other reason.

Official Company Details

LEGAL FORM:

PRIVATELY HELD CORPORATION

INCORPORATION DATE:	12/07/19YY
REGISTER DATE:	12/07/19YY
BALANCE SHEET FILING DATE:	31/12
TAX CONTRIBUTOR NUMBER(CNPJ):	00.XXX.XXX/000X-XX
STATE REGISTER:	467XXXXX NO

History

THE SUBJECT WAS ESTABLISHED ON JULY 12, 19YY AS SAMPLE LTDA TO BE ENGAGED IN THE SAID LINE OF BUSINESS. ON AUGUST 16, 19YY THE COMPANY ADOPTED THE ABOVE MENTIONED NAME.

FURTHER DETAILS ABOUT THE SUBJECT'S HISTORY ARE SO FAR NOT KNOWN.

Share Capital Structure

SHARE CAPITAL:	R\$ 212.280.441,73
LAST REGISTER OF CAPITAL:	30/04/20YY

SHAREHOLDERS / PARTNERS:

AABBCC S.A.	99,99%
OTHERS	0,01%

Directors / Principals

BOARD OF DIRECTORS:

ANTONIO CARDOSO	PRESIDENT DIRECTOR
CARLO SILVA	DIRECTOR
ANDRÉ LUIZ	DIRECTOR
ENLIQUE ROGÉRIO	ADM./FINANCIAL DIRECTOR
MARIUS PEREZ	INDUSTRIAL DIRECTOR
HAROLDO RONSON	DIRECTOR
PEDRO LUIZ	MARKETING DIRECTOR

AUTHORIZED USE OF SIGNATURE:

THE DIRECTORS ARE AUTHORIZED TO SIGN ON BEHALF OF THE COMPANY.

Public Record Information

PUBLIC RECORDS INFORMATION:

NO DETRIMENTAL FILES WERE FOUND.

Operations Details

THE SUBJECT IS ENGAGED IN THE MANUFACTURE, SALE, IMPORT AND EXPORT OF FOOTWEAR, WEARING APPAREL, LEATHER ARTICLES, PLASTIC MATERIALS AND THE LIKE, MANUFACTURE OF COMPONENTS FOR OWN CONSUMPTION OR THIRD PARTIES'.

IMPORT AND EXPORT:

IMPORTS FROM:

GERMANY, UNITED STATES, SPAN, INDONESIA AND MALAYSIA.

EXPORTS TO:

ARGENTINA AND MEXICO.

MAIN CLIENTS:

DOMESTIC CLIENTS:

XYZ LTDA

QQPP LTDA

EXAMPLE LTDA.

PHONE:

85 3XXX-XXXX

11 3XXX-XXXX

FOREIGN CLIENTS:

AAA S/A CV

OOO S/A

COUNTRY:

MEXICO

ARGENTINA

STAFF:

THE COMPANY HAS: 10400 EMPLOYEE(S)

CONCEPT AND FULFILMENT:

THE SUBJECT IS A WELL-ESTABLISHED COMPANY, OPERATING SINCE 19YY. SO FAR IT HAS A CLEAR TRADE HISTORY AND NORMAL PAYMENT BEHAVIOR.

THE COMPANY HAS TRADE RELATIONS WITH SEVERAL SUPPLIERS IN BRAZIL. THE SUPPLIERS EXTEND CREDIT FACILITIES TO THE SUBJECT IN TERMS AND AMOUNTS ACCORDING TO THE COMPANY'S NEEDS AND SO FAR NO PAYMENT PROBLEMS ARE NOTED.

MAIN SUPPLIERS:

DOMESTIC SUPPLIERS:

	PHONE:
HHH LTDA	54 3XXX-XXXX
KKK S/A	11 5XXX-XXXX
CCC LTDA.	19 3XXX-XXXX
FFF LTDA	51 3XXX-XXXX
PPP S/A	71 6XXX-XXXX

PAYMENT HISTORY:

XX SUPPLIERS REPORTED PAYMENTS:

TOTAL AMOUNT: R\$ 16.972.582,00

AMOUNT OF INVOICES PAID: 5555

TOTAL OF PROMPT PAYMENTS: 99,7%

TOTAL OF DELAYED PAYMENTS: 0,3%

HIGHEST INVOICE: R\$ 60.075,00

HIGHEST CREDIT: R\$ 60.075,00

OUTSTANDING INVOICES DUE WITHIN THE NEXT 60 DAYS:

-----	SUPPLIERS:	INVOICES:	TOTAL AMOUNT:
ALL	11	540	R\$ 3.499.393,00
DUE WITHIN 30 DAYS	11	386	R\$ 2.598.935,00
DUE WITHIN 60 DAYS	3	154	R\$ 900.458,00

AFFILIATES / SUBSIDIARIES:

SAMPLE AAA LTDA
SAMPLE CHILE S/A
SAMPLE COLÔMBIA LTDA.
SAMPLE USA INC
SAMPLE HISPANA LTDA
SAMPLE PERU S/A

REAL ESTATE:

OWNED PREMISES ARE VALUED AT R\$ 14.185.000,00

VEHICLES:

OWNED VEHICLES ARE VALUED AT R\$ 250.000,00

MACHINES:

OWNED MACHINES AND EQUIPMENTS ARE VALUED AT R\$ 33.476.000,00

INSURANCE:

THE SUBJECT IS SAID TO HOLD INSURANCE POLICIES BUT DETAILS WERE NOT DISCLOSED.

BANKING REFERENCES:

	BRANCH/PHONE:
BANCO DO BRASIL S/A	51 3XXX-XXXX
BANCO SANTADER MERIDIONAL S/A	51 3XXX-XXXX
BANCO ITAÚ S.A.	51 3XXX-XXXX
BANCO BANRISUL S/A	51 3XXX-XXXX
BANCO ABN AMRO REAL S/A	51 3XXX-XXXX
HSBC BANK BRASIL S/A	51 3XXX-XXXX
BANCO DO NORDESTE DO BRASILS/A	77 3XXX-XXXX

REMARKS: IN BRAZIL THE BANKS ARE PROHIBITED BY LAW TO PROVIDE INFORMATION OR ANY KIND OF COMMENTS ABOUT THEIR CLIENTS. DUE TO THIS LAW PROHIBITION WE ARE UNABLE TO PROVIDE

ANY BANKING DETAILS.

ACCORDING TO THE CENTRAL BANK OF BRAZIL OFFICIAL REPORT, THE COMPANY HAS NO RETURNED CHECKS UP TO DATE. (IN THE TERMS OF "CIRCULAR 1682 BRAZILIAN CENTRAL BANK"). DATE RESEARCHED: AUGUST 21, 20YY.

Financial Data

FINANCIAL INFORMATION:

GENERAL BALANCE SHEETS AS OF 31/12/20YY, 31/12/20YY AND 31/12/20YY.

(FIGURES ARE IN THOUSANDS OF REAIS).

ASSETS

CURRENT:	31/12/20YY	31/12/20YY	31/12/20YY
CASH AND BANKS	11.487	7.629	4.324
INVESTMENTS	39.320	149.532	36.820
CLIENTS	165.898	146.968	96.154
INVENTORY	31.287	30.847	23.196
OTHER CREDITS	3.589	4.341	3.253
RECOVERABLE TAXES			818
DEFERRED TAXES	1.997	2.957	1.623
PRE PAID EXPENSES	11.277	91	64
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TOTAL CURRENT ASSETS	264.855	342.365	166.252

LONG-TERM RECEIVABLES:

INTERCOMPANY CREDITS	15.175	70.022	110.399
JUDICIAL DEPOSITS	1.612	1.522	1.504
OTHER CREDITS	36	26	
DEFERRED TAXES	2.165		
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TOTAL LONG-TERM RECEIVABLES	18.988	71.570	111.903

FIXED ASSETS:

INVESTMENTS	770	469	368
FIXED ASSETS	59.650	52.937	50.210
INTANGIBLE	4	8	28
DEFERRED	440	358	
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TOTAL FIXED ASSETS	60.864	53.772	50.606
	=====	=====	=====
TOTAL ASSETS	344.707	467.707	328.761

LIABILITIES:

CURRENT:	31/12/20YY	31/12/20YY	31/12/20YY
LOANS AND FINANCING	22.744	18.875	7.292
SUPPLIERS	24.094	21.942	14.777
TAXES & CONTRIBUTIONS	4.228	6.609	1.684
LABOR OBLIGATIONS	10.359	7.701	6.601
COMMISSIONS DUE	6.083	6.162	4.149
DIVIDENDS		36.107	20.189
OTHER DEBTS	1.859	623	558
PROFIT SHARING	3.423	2.371	
DEFERRED TAXES	1.661	613	
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TOTAL CURRENT LIABILITIES	74.451	101.003	55.250

LONG TERM LIABILITIES:

LOANS AND FINANCING	25.774	36.632	28.485
PROVISION FOR CONTINGENCIES	6.311	1.634	33
OTHER	1.465	210	737
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TOTAL LONG TERM LIABILITIES	33.550	38.476	29.255

NET EQUITY:

SHARE CAPITAL	212.280	152.513	134.094
CAPITAL RESERVES	36.728	64.272	44.228
PROFIT RESERVES	8.825	3.351	5.566

ACCRUED PROFIT (LOSS)	111	108.092	60.368
SHARES IN TREASURY	-21.238		
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TOTAL NET EQUITY	236.706	328.228	244.256
	=====	=====	=====
TOTAL LIABILITIES	344.707	467.707	328.761

PROFIT AND LOSS ACCOUNTS AS OF 31/12/20YY, 31/12/20YY AND 31/12/20YY.
(FIGURES ARE IN THOUSANDS OF REAIS).

	31/12/20YY	31/12/20YY	31/12/20YY
GROSS SALES	702.531	507.511	388.449
(-) TAXES ON SALES	95.226	83.870	49.659
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NET SALES	607.305	423.641	338.790
(-) COST OF SOLD GOODS	330.528	265.936	222.962
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GROSS PROFIT	276.777	157.705	115.828
OPERATING REVENUE (EXPENSE)	-133.094	-68.200	-65.111
FINANCIAL REVENUE (EXPENSE)	14.897	10.990	576
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OPERATIONAL PROFIT (LOSS)	158.580	100.495	51.293
NON-OPERATING RESULT	1.624	148	-429
CONTRIBUTION/INCOME TAX	-50.728	-33.624	-16.699
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NET PROFIT (LOSS)	109.476	67.019	34.165

RATIOS:

	31/12/20YY	31/12/20YY	31/12/20YY
QUICK RATIO	3,14	3,08	2,59
CURRENT RATIO	3,56	3,39	3,01
ACCOUNTS RECEIVABLE TURNOVER	3,66 TIMES	2,88 TIMES	3,52 TIMES
DAYS' SALES IN RECEIVABLES	98,34 DAYS	124,89 DAYS	102,17 DAYS
INVENTORY TURNOVER	10,56 TIMES	8,62 TIMES	9,61 TIMES
ACCOUNTS PAYABLE PERIOD	26,24 DAYS	29,70 DAYS	23,86 DAYS
RETURN ON ASSETS	1,76 TIMES	,91 TIMES	1,03 TIMES
SALES TURNOVER ON NET EQUITY	2,57 TIMES	1,29 TIMES	1,39 TIMES

NET WORTH TIE-UP	,25	,16	,21
INDEBTEDNESS	,46	,42	,35
EQUITY RATIO	68,67 %	70,18 %	74,30 %
WORKING CAPITAL RATIO	255,74 %	238,97 %	200,91 %
GENERAL SOLVENCY	3,19	3,35	3,89
RETURN ON NET EQUITY	46,25 %	20,42 %	13,99 %
RETURN ON SALES (PROFIT MARGIN)	18,03 %	15,82 %	10,08 %
GROSS PROFIT MARGIN	45,57 %	37,23 %	34,19 %
OPERATIONAL RESULT	26,11 %	23,72 %	15,14 %
SALES TURNOVER ON LIABILITIES	8,16 TIMES	4,19 TIMES	6,13 TIMES
FOREIGN CURRENCY ON ASSETS			
FOREIGN CURRENCY ON LIABILITIES			

EXCHANGE RATE:

US\$ 1,00 = R\$ 1,61 - OFFICIAL RATE ON 21/08/20YY

US\$ 1,00 = R\$ 1,77 - OFFICIAL RATE ON 31/12/20YY

US\$ 1,00 = R\$ 2,13 - OFFICIAL RATE ON 31/12/20YY

US\$ 1,00 = R\$ 2,34 - OFFICIAL RATE ON 31/12/20YY

COMMENTS ON THE FINANCIAL INFORMATION:

FOLLOWS ATTACHED WORKSHEET WITH MAIN FINANCIAL RATIOS.

THE FIGURES AVAILABLE SHOW GOOD FINANCIAL STANDING. IT IS NOTED HIGH LIQUIDITY AND IMPORTANT WORKING CAPITAL AMOUNT, LOW LEVEL OF INDEBTEDNESS, AS WELL AS GROWING SALES AND PROFITABILITY.

Local Agent Further Information

THE SUBJECT IS A WELL-ESTABLISHED AND TRADITIONAL COMPANY IN BUSINESS FOR SEVERAL YEARS. UP TO DATE IT HAS VERY GOOD FINANCIAL STANDING, A CLEAR TRADE HISTORY AND VERY GOOD PAYMENT BEHAVIOR.

BASED ON THE GENERAL INFORMATION AVAILABLE IT IS BELIEVED THAT GOOD TRADE RELATIONS MAY BE ESTABLISHED. CREDIT FACILITIES MAY BE EXTENDED WITHIN TERMS AND AMOUNTS ADEQUATE TO THE COMPANY'S FINANCIAL STRENGTH.

***** End of Report *****