

Business Information & Credit Report	
Requested By:	QA 1 SHARON
Date Of Order:	8/7/20YY
Client Reference:	xxxx

Sample & Partner Company

Rating Briefing ← 格付要旨

Current Rime Rating:	A	← 現在のRIME格付け
Definition:	GOOD CREDIT QUALITY	← 定義
Current Recommended Credit:	57,500 EUR	← 現在の推奨与信限度額
Payment Record:	NO COMPLAINTS	← 支払記録

This rating is based on available data. In the event of additional information a possibility for a different rating applies.

Registration Briefing ← 登記要旨

Registration Number:	1xxxx	← 登記番号
Registration Date:	24/03/19YY	← 登記年月日
Legal Form:	LTD CO-OPERATIVE	← 法人形態
Latest Financials:	N/A	← 最新財務情報

Financial Briefing ← 財務要旨

Nominal Capital:	5,000,000 US Dollars	← 名目資本
Issued Capital:	N/A	← 発行済資本
Turnover:	3,700,000 US Dollars	← 売上高
Net Profit:	1,110,000 US Dollars	← 当期利益
Net Worth:	N/A	← 自己資本

Original Investigation Details ← 依頼情報

Investigation Number: 10xxxx
Rime Reference: 0
Company Name: SAMPLE & PACKAGING MATERIALS
Country: SY
Street Name: WALID STR,AL JAWHARY x BLDG xx
City Code: DAMASCUS
Post Code: POB xxx
Phone Number: 00963 11 xxxxxxx
Fax Number: 00963 11 xxxxxxx
Comments: FULL CREDIT REPORT
REPRESENTATIVE:
MR YANIS SIAN
PLS REPORT;
-SALES,SCALE OF COMPANY

Company Details ← 会社情報

Rime Reference: ← RIME識別番号 1053xxxx
Company Name: ← 会社名 **Sample & Partner Company**
Also trades as: ← 商号 Sample & Packaging Materials
Headquarter Address: ← 実質本店 Walid Street, Al Jawhary Avenue x, Bldg No. xx.,
Damascus,
Syria

Postal Address: ← 郵便使用住所 P.O.Box xxx,
Damascus

Telephone: +963 11xxxxxx
Fax: +963 11xxxxxx

E-Mail: samplexxx@net.sy

Company was originally started on 19YY

Registration & Legal Details ← 登記及び法の詳細

Current Legal Form: LTD CO-OPERATIVE ← 法人形態
Registration Address: Damascus ← 登記面住所
Registration Number: 12xxx ← 登記番号
Registration Date: 24/03/19YY ← 登記年月日
Year/Date Company Established: 19YY ← 設立年月日
Registration Town: Damascus ← 登記場所

Capital ← 資本金

Currency:	US Dollars	← 通貨
Partnership Capital:	5,000,000	← パートナーシップ資本

Shareholders ← 株主

Information on Shareholders is not available/applicable

Principals ← 主要管理職

Name:	Mr Yanis Sian	← 役職
Position within the company:	Partner & General manager	← パートナーシップ持分
% interest in Partnership:	25.00	← 生年月日
Date of Birth:	19YY	← 出生国
Country of Birth:	Syria	← 国籍
Nationality:	Syrian	← 堪能な言語
Can fluently speak:	English & Arabic	← 学歴
Education:	Graduate Degree in Civil Eng. University	← 職歴
Work Experience and History:	25 years	← 家族関係
Family Connections with:	Sian Family	
Name:	Mr Namas Sian	
Position within the company:	Partner & Financial Manager	
% interest in Partnership:	25.00	
Date of Birth:	19YY	
Country of Birth:	Syria	
Nationality:	Syrian	
Can fluently speak:	English & Arabic	
Education:	Graduate Degree in Civil Eng. University	
Work Experience and History:	17 Years	
Family Connections with:	Sian Family	
Name:	Mr Nabil Sian	
Position within the company:	Partner & Sales Manager	
% interest in Partnership:	25.00	
Date of Birth:	19YY	
Country of Birth:	Syria	
Nationality:	Syrian	
Can fluently speak:	English & Arabic	
Education:	Graduate Degree in Business University	
Work Experience and History:	27 Years	
Family Connections with:	Sian Family	

Company Activities ← 事業内容

NACE Codes: 3312 Repair of machinery
 4669 Wholesale of other machinery and equipment
 ↑ 産業分類コード

The company is an importer and a trader of printing and packaging machines

Wholesalers 55%
 Retailers 26%
 Tenderers 15%
 Maintenance services 4%

Local Reporters consider the investigated company to be MEDIUM in their field of concern.

Operations ← 経営実態

Employees ← 従業員

Company Employs: 14
 Comments: Number Of Employees: 14 (2 Technicians, 5 Management, 7 Workers)

Current contract: ← 現在進行中の事業契約内容
 -Contract with the Ministry of Education, for supplying bookbinding machines with a value of about 17.000.000 SYP.
 -Contract with Al Baath Newspaper for supplying printing inks, with a value of about 8.000.000 SYP.

HQ Premises ← 本社土地・建物

Operates from: Owned Office , Warehouse ← 営業場所
 Premises Size: 230 square meters ← 敷地面積
 Location: Main Road ← 所在地

Branches ← 支店

Salheya,
 Damascus,
 Syria
 Branch is: Rented ← 支店：賃貸又は所有
 Description of branch: Office ← 支店種類：事務所等
 Branch premises size: 90.00 sq.mtrs. ← 支店敷地面積
 These premises operate as: The company has 2 branches in Aleppo and Homs cities. ← 支店事業

Imports ← 輸入

Import % and type of product: 100% Finished Goods ← 輸入%及び製品種類
 Imports From: Germany, Italy, Japan, UK, France, Kingdom, China, Saudi Arabia ← 輸入元
 Importing Terms: 90 days credit, open accounts ← 輸入条件
 Additional Information: Terms Of Import: L/C, Cash, Credit Facilities 90 Days, Open Accounts ← 追加情報

取扱製品

Agencies: ← 代理店

xxmann	Germany	Printing inks
xxnix	Germany	Blanket
xx xxrchetti	Italy	Zincograph and offset from machines
xxx	Japan	Plate
xxxxx	Japan	Printing machines

Exports ← 輸出

Export % and type of product: 10% ← 輸出%及び製品種類
Exports To: Iraq, Jordan, Kuwait, Saudi Arabia ← 輸出先
Exporting Terms: cash ← 輸出条件
Additional Information: Type Of Foreign Customers: Wholesalers, Number Of Foreign Customers: 5 ← 追加情報

Trading & Selling ← 取引及び販売

Territory: 90% Nationally, 10% International ← 活動地域
Terms of Sales: cash ← 販売条件
Additional Information: Terms of Sale to Local Customers: 50%, Cash 5% ← 追加情報 Credit Facilities
Type of Customer: Printing Mills ← 顧客種類
Number of accounts: 400 ← 顧客数

Vehicles: ← 所有車両数 Total number of vehicles: 2

Related Companies ← 関連会社

Subsidiaries

Affiliates ← 子会社・関連会社

Nabil Sian

Walid Street, Al Jawhary Avenue x,
Bldg No. xx.,
Damascus,
Syria

Start Date: 19YY

Operates as: import and trade of printing and packaging machines
Other information: Trade Registration No. 26xxx dated 23/05/19YY.

Namas Sian

Walid Street, Al Jawhary Avenue x,
Bldg No. xx.,
Damascus,
Syria

Start Date: 19YY

Operates as: import and trade of printing and packaging machines
Other information: Trade Registration 23xxx dated 03/09/19YY.

Sian & Sons Co

Lebanon

Start Date: 19YY

Bankers ← 取引銀行

Commercial Bank of Syria,

Branch: Branch No. 6

Damascus,
Syria

Additional Information:

Main Branch: Commercial Bank of Syria Building, Youssef Azmeh Square, P.O. Box 933, Damascus.
Tel.: 963-11-xxxxxxx.
Fax : 963-11-xxxxxxx.

Bank of Syria and Overseas

Damascus,
Syria

Additional Information:

Main Branch: Lawyers' Syndicate Building, Bab Barid Street, Harika Area, P.O. Box 3103, Damascus.
Tel.: 963-11-xxxxxxx.
Fax : 963-11-xxxxxxx.

Fransabank Syria

Damascus,
Syria

Additional Information:

Main Branch: Fransabank Building, Baghdad Street, P.O. Box 11-0393, Damascus.
Tel.: 963-11-xxxxxxx.
Fax : 963-11-xxxxxxx.

Banque Libanaise pour le Commerce (BLC Bank)

Lebanon

Additional Information:

Main Branch: BLC Bank Building, Adlieh Square, P.O. Box 2064-5809, Beirut.
Tel.: 961-1-xxxxxx.
Fax : 961-1-xxxxxx.

Fransabank SAL

Lebanon

Additional Information:

Main Branch: Fransabank Center, Hamra street, Hamra sector, Beirut.
Tel.: 961-1-xxxxxx.
Fax : 961-1-xxxxxx.

Lebanese Canadian Bank SAL

Lebanon

Additional Information:

Main Branch: 1st floor, Saint Charles City Center, Minet El-Hosn, Next to Phoenicia Hotel, Omar Daouk street, Beirut.
Tel.: 961-1-xxxxxx.
Fax : 961-1-xxxxxx.

Financial Information ← 財務情報

Financial Interview Date:

08/07/20YY ← 取材日

Source:

Mr. Yanis Sian Gener ← 取材相手

Figures are:

Official Figures ← 数値：公的数値等

Currency:

US Dollars ← 通貨

Months	Sales Figures	Sales	Gross Profit/Loss	Net Profit/Loss ← 当期利益/損失
12 ↑ 月数	31/12/20YY ↑ 会計年月日	4,000,000 (Projection) 売上	↑ 総利益/損失	1,200,000 (Projection)
12	31/12/20YY	3,700,000		1,110,000
12	31/12/20YY	3,200,000		960,000
12	31/12/20YY	3,000,000		900,000

Brief Financials Data ← 財務データ要旨

Date Obtained: 08/07/20YY ← 入手日
Date of Figures: 31/12/20YY ← 数値基準年月
Figures are: Official Figures ← 数値：公的数値等
Currency: US Dollars ← 通貨

Issued Capital	5,000,000	← 発行済資本
Trade Creditors	3,000	← 買掛金
Misc. Current Liabilities	100,000	← その他の流動負債
Total Current Liabilities	103,000	← 流動負債合計
Fixed Assets	3,570,000	← 固定資産
Stock	1,000,000	← 在庫
Trade Debtors	1,300,000	← 売掛金
Cash	1,600,000	← 現金
Total Current Assets	3,900,000	← 流動資産合計
Total Assets	7,470,000	← 資産合計

Payments ← 支払いに関する報告

Subject's payments reported to be: NO COMPLAINTS

Interview & Reporter Comments ← 取材及び報告者によるコメント

Date: ← 取材日 08/07/20YY
Name/Title: ← 氏名/役職 Mr. Yanis Sian General manager
Comment: ← コメント Subject has offered brief financial data only and refused to provide full financial information.

Expansion Plans: ← 拡大計画 Move to a new building that contained administration offices and warehouses at Airport Road, Kazzaz area during 20YY.

Reporter Comment Date: ← 報告者によるコメント日 Y

Reporter Comment: < 報告者によるコメント > was reported that the company registered name is "Sample & Partner Company" & traded as "Sample & Packaging Materials".

The company is owned by:

- 01- Mr. Yanis Sian, 1/4.
- 02- Mr. Namas Sian, 1/4.
- 03- Mr. Nabil Sian, 1/4.
- 04- Mr. Hermit Khout, 1/4.

Printing Machines sales Turnover:

20YY 200.000
20YY 800.000

NOTE: According to the person interviewed, the sales turnover of printing machines was decreased during 20YY because of 2 reasons:

- The issue of new regulations that allowed the import of used machines.
- The global financial crises.

Current contract:

- Contract with the Ministry of Education, for supplying bookbinding machines with a value of about 17.000.000 SYP.
- Contract with Al xxNewspaper for supplying printing inks, with a value of about 8.000.000 SYP.

The original beginning of the company was in 19YY when Mr. Rouke Sian (father of current owners) and his brother Damm Sian established their company in Lebanon. Later in 19YY they founded a branch office in Syria.

In Early seventies the partnership between the two brothers was dissolved, and Mr. Rouke Sian maintained operating in Syria with technical cooperation with his brother's company in Lebanon. Mr. Kurter, Mr. Huite founded a sole proprietorship trade registration under his name (R.N. 15xxx dated 12/03/19YY)

In 19YY, Mr. Rouke's sons joined the company and participated in managing the business. Furthermore, they founded a new trade registration in order to expand the business.

In 20YY, Mr. Rouke passed away, while his sons continued managing and developing the company.

We have conducted research on sanctions and embargo lists globally. The subject's Sample & Packaging Materials was not identified on any list.

Payment Records: No complaints

Commercial Morality: Good < 商業取引上のモラル

Financial Strength: Good < 財務力

Contact:

Signed By: Yanis Syriani

Position: General Manager

Accounts Comments: ← 決算書に関するコメント Brief Financial data has been obtained by the subject, our assessment and ratings are therefore based on the reliability of the data obtained.

Local Reputation: ← 現地での評判 The company being investigated is considered by local reporters to be a Fair / Normal Trade Risk.

General Conclusion: ← 総論 Subject not legally obliged to produce or publish accounts

Owner/Shareholders Comments: ← 所有者/株主に関するコメント Shareholders have an active participation in the running of the business.

Financial Results Trend: ← 財務結果の傾向 Financial Information indicates that the business activities of the company are showing an upward turn.

Age of Business: ← 業歴 The company is a long established family run business.

END OF REPORT

Rating	Definition
AA	HIGH CREDIT QUALITY ← 高い信用度
A	GOOD CREDIT QUALITY ← 十分な信用度
BB	FAIR CREDIT QUALITY ← 適正な信用度
B	LOW CREDIT QUALITY ← 低い信用度
C	VERY LOW CREDIT QUALITY ← 非常に低い信用度 It is recommended that any credit facilities be provided with collateral. いかなる与信も担保付にすることを勧める。
NB	NEW BUSINESS ← 新規事業 Subject is under 18 months old. Monitor closely. 創業18ヵ月未満。今後の進展を監視することを勧める。
NN	INSUFFICIENT DATA ← データ不足 There is insufficient information for an accurate credit rating. 適切な信用評価を行うには情報が不十分である。

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