

# AGA Information Ltd

Rm 1001-1004, 10/F., Tai Tung Bldg, 8 Fleming Rd, Wanchai, Hong Kong.

SAMPLE

## LOCAL CREDIT REPORT ON :

### Well & Well Computer Products Ltd

Credit Rating	Status	Proposed Credit Line
CR1	Possesses an extremely sound financial base. Believed capable to survive under any adverse conditions.	Unlimited
CR2	Possesses adequate working capital. No caution needed for any credit transaction	 Large
CR3	Financial & operational base are regarded healthy. General unfavourable factors will not cause fatal effect.	 Fairly large
CR4A	Tends to be operating on a fairly steady basis. Ability to honour its normal financial commitments appears acceptable.	 Moderate
CR4B	Overall operation is considered normal. Capable to meet normal commitments. May be drawn to slightly difficult position as unfavourable conditions arise.	 Moderately low
CR5	Unfavourable & favourable factors carry similar weight in credit consideration. Capability to overcome financial difficulties seems comparatively limited or considered not known.	 Small
CR6	Adverse factors are apparent. Payment of interest and principal sums in default or expected to be in default upon maturity.	Limited with full security
CR7	Absolute credit risk exists. Caution needed to be exercised.	 Credit not recommended

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## **PRINCIPAL CREDIT RATING EVALUATION FACTORS**

The credit rating is an indicator of the company's capability & behavioural performance based on prevailing condition & information made available to AGA during the time of rating. If we are not able to obtain sufficient data for evaluation, a credit rating will not be formulated and this does not necessarily reflect negatively on the Subject.

The credit rating is concluded from overall assessment of a number of factors. These factors carry different weight in assessing the credit risk of the company & vary in their significance in general respect of different lines of business. In case of small companies or lack of financial data, more weight is given to other evaluation factors such as ownership history, company background, management, credit history, company set-up & current investigation findings.

As for your reference, herebelow are the principal credit rating evaluation factors & their general relative significance :-

<b><u>Credit Rating Evaluation Factors</u></b>	<b><u>Relative Significance</u></b>
Financial Standing & Banking Relation	22.5%
Ownership Background & Affiliation	20.0%
Organisation & Management	12.5%
Business Overview : - Business performance - Business stability - Earning ability	12.5%
Credit History : - Civil litigation record - Adverse information	12.5%
Operation : - Operation scale & set-up - Operating character	10.0%
Market Outlook : - Market trend - Competition stress - Gov't policy	10.0%

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## **Common Type of Legal Status of Companies in HK & their Basic Characteristics**

1. Private Ltd Co : A private limited co has its liability limited by its shares. In case of the co being wound up, the members are not liable to pay those debts if shares are already fully paid. Max. no. of members (means shareholders) cannot exceed 50.
2. Ltd by Guarantee (without share capital) : The liability of this type of co is limited to the amount that the members agree to contribute (the amount is specified in the memorandum) in case of the co being wound up. This type of co cannot distribute its profit to its members. Examples of this type of co are charitable units, schools, hospitals & etc.
3. Listed Co : Those cos whose shares are listed in SEHK which now has 2 boards, the main board & the Growth Enterprise Market (GEM). These cos must be duly incorporated & conform with the law in its place of incorporation & with its memorandum & articles.
4. Non-HK Co : Companies incorporated outside Hong Kong & having a place of business locally are classified as non-HK cos (renamed from overseas cos on 14-12-2007). Such companies are governed by Part XI of the ordinance. A non-HK co together with its body corporate in place of incorporation is treated as one single legal entity.
5. Public Non-Listed Co : The articles of these type cos normally (1) do not restrict the right to transfer its shares (2) the max. no. of members can exceed 50. (3) allow invitation to the public to subscribe for any shares or debentures in the co.
6. Sole Proprietorship : The ownership of the co belongs to one person who is personally liable for the debts of the co without limit. The death or bankruptcy of the sole proprietor leads to the cessation of the business.
7. Partnership : The co is owned by more than one person but cannot exceed 20 (except for solicitors firms, CPA firms or some professional bodies). Partners are usually jointly & severally liable for the debts of the partnership without limit. On the other hand, in case of a limited partnership, at least one partner must have unlimited liability.
8. Registered under Special Ordinance : A small number of cos are incorporated by an ordinance passed for specific purpose of the creation. Examples of this type are Kowloon Canton Railway Corp, Airport Authority & etc.

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Service Mode : Express  
Ref. No. : B234-R-21213  
Report Up-dated To : DD-MM-YYYY

## COMPANY CREDIT REPORT

Co. Name (In Chinese) : 旺旺電腦產品有限公司  
(In English) : Well & Well Computer Products Ltd  
(hereinafter called Subject)  
Registered Address : Suite 1613, 16/F, Top Finance Bldg,  
88 Des Voeux Rd, Central, H.K.  
Business Address : Rooms 3306 & 3308, 33/F, Starwell Enterprise Centre,  
443-451 Castle Peak Road, Kwai Chung, N.T.  
Telephone No. : 2422 1XXX Fax No. : 2480 4XXX

## GENERAL INFORMATION

Business Registration No. : XX6534XX  
File No. : 02264XX  
Established Date : 10-06-1988  
Legal Status : Private Ltd Co.  
Authorized Capital : \$300,000.-=300,000 shares @\$1.-  
Paid-up Capital : \$300,000.-  
Chief Executive : Yeung Kiu Chun  
Business Category : Computer mother boards & add-on cards export  
HSIC Code : 382200  
Reputation : Average  
Business Trend : Ordinary  
Credit Rating : CR4A  
Risk Level : Low to normal risk

\* All currencies quoted in this report are expressed in Hong Kong Dollars unless otherwise specified

# AGA Information Ltd

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## WELL & WELL COMPUTER PRODUCTS LTD

### LEGAL STATUS & HISTORY

Subject was incorporated as a Private Ltd co under Incorporation File No. 02264XX on 10-06-1988.

Subject's Predecessor :-

The formation of Subject aims at continuing the business of the former Well & Well Computer Products Supply Co which was established by Yeung Kiu Chun in 1975.

Change of Name :-

Subject has changed its name with details as follows :-

<u>Effective Date</u>	<u>Name Used</u>
10-06-1988	Union Deluxe Ltd
01-12-1995	Well & Well Computer Products Ltd (旺旺電腦產品有限公司)

Increase in Authorized Capital :-

As per Subject's co file indicates, its authorized share capital was increased from \$10,000.- to the existing amount \$300,000.-, by creation of 290,000.- shares @\$1.- on 14-10-1991.

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## WELL & WELL COMPUTER PRODUCTS LTD

### LEGAL STATUS & HISTORY (CON'D)

Change of Directors :-

Records indicates Subject has undergone the following change in its directorship with details as follows :-

<u>Name</u>	<u>Resigned On</u>	<u>Appointed On</u>
Pak Wai Ling	-	30-06-1999

Transfer of Shares :-

Records indicate Subject has undergone some share transfer. Details of related share transfer are as follows :-

<u>Date</u>	<u>Transferred From</u>	<u>No. of Shares Transferred</u>	<u>Transferred To</u>
23-10-1998	Wu Kit, Peter	30,000	Great Potential Development Ltd
31-12-2000	Pak Wai Ling	25,000	Great Potential Development Ltd

Co Secretary (As at 10-06-2008) :-

Name : Best Alternative Services Ltd  
Co File No. : 08816XX  
Registered Address : Suite 1613, 16/F, Top Finance Bldg,  
88 Des Voeux Rd, Central, H.K.

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## WELL & WELL COMPUTER PRODUCTS LTD

### LEGAL STATUS & HISTORY (CON'D)

Date of Last Annual Return : 10-06-2008

Current search indicates Subject's shareholders and directors are as follows:-

#### Shareholders (As at 10-06-2008)

<u>Name</u>	<u>No. of Shares</u>	<u>% of Shares</u>
Broadway Computer Technology Development Ltd	150,000	50%
Great Potential Development Ltd	150,000	50%
	<u>300,000</u>	<u>100%</u>
	=====	=====

#### Directors (As at 10-06-2008)

<u>Name</u>	<u>HKID Card/Passport No.</u>
Yeung Kiu Chun	D6231XX-X
Cheng Kam Hung	K4538XX-X
Pak Wai Ling	G2246XX-X

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## WELL & WELL COMPUTER PRODUCTS LTD

### OWNERSHIP/MANAGEMENT BACKGROUND

Subject's Shareholders :-

(1) Co. Name : Broadway Computer Technology Development Ltd

Registered Address : Same as Subject

Legal Status : Private Ltd Co

Co File No. : 03036XX

Established Date : 28-03-1991

Stake Interest in Subject : 50%

Authorized Capital : \$300,000.-=300,000 shares @\$1.-

Paid-up Capital : \$300,000.-

Business Category : Computer mother boards & add-on cards manufacturing

Civil Litigation : Clear in our on-file records as defendants.

(inclusive of winding-up/bankruptcy petition)

This check comprises checking against our database in respect of the following :-

High Court (Court of First Instance) : Clear

District Court : Clear

Small Claim Tribunal : Clear

Lands Tribunal : Clear

Labour Tribunal : Clear

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## WELL & WELL COMPUTER PRODUCTS LTD

### OWNERSHIP/MANAGEMENT BACKGROUND

Subject's Shareholders :-

(2) Co. Name : Great Potential Development Ltd

Registered Address : Same as Subject

Legal Status : Private Ltd Co

Co. File No. : 02828XX

Established Date : 31-12-19ZZ

Stake Interest in Subject : 50%

Authorized Capital : \$800,000.-=800,000 shares @\$1.-

Paid-up Capital : \$800,000.-

Business Category : Investment holding

Currently holding 50% stake interest respectively in the following cos :-

- Broadway Computer Technology Development Ltd
- Well & Well Computer Products Ltd

Civil Litigation : Clear in our on-file records as defendants.

(inclusive of winding-up/bankruptcy petition)

This check comprises checking against our database in respect of the following :-

High Court (Court of First Instance) : Clear

District Court : Clear

Small Claim Tribunal : Clear

Lands Tribunal : Clear

Labour Tribunal : Clear

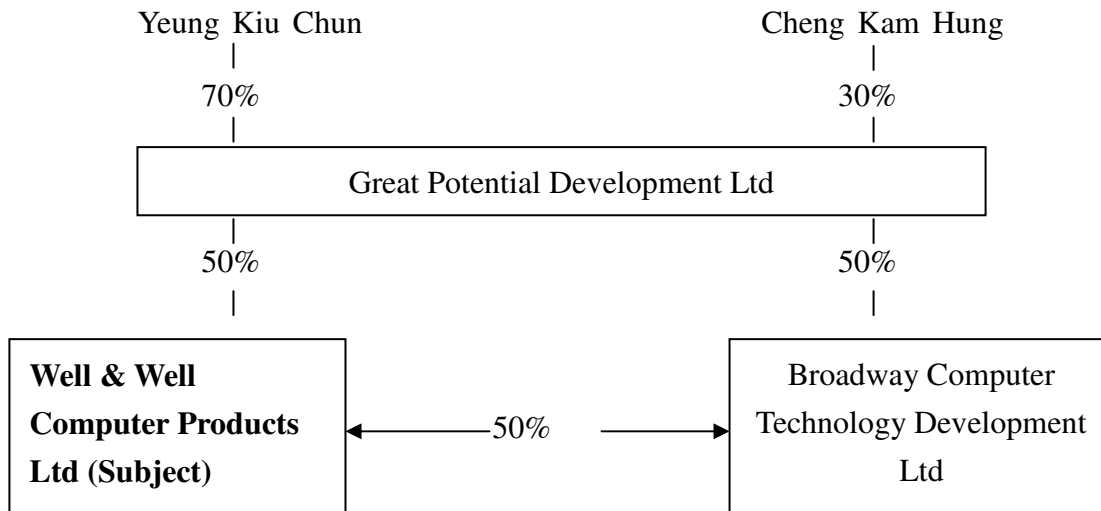
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## WELL & WELL COMPUTER PRODUCTS LTD

### ORGANISATION CHART OF ITS GROUP



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## WELL & WELL COMPUTER PRODUCTS LTD

### OWNERSHIP/MANAGEMENT BACKGROUND (CON'D)

Yeung Kiu Chun (楊橋俊), Managing Director:

HKID Card No. D6231XX-X

Born 1958 and married. He is by British nationality.

Possesses over 20 years' experience in the present field.

Previously employed by Million Sound Technology Co as sales manager from 1985 to 1987.

Indirect interest in Subject : 52.5%.

A co-founder of Subject. Currently in-charge of its overall management & marketing affairs.

Also holds directorship of the following cos :-

- Great Potential Development Ltd
- Broadway Computer Technology Development Ltd

He is also sole proprietor of Easy Solution Co.

Registered address : No. 20, 23<sup>rd</sup> Street, Hong Lok Yuen, Tai Po, N.T.

Land search indicates the property was purchased by Yeung Kiu Chun, Subject's director, for a consideration of \$1,250,000.- on 12-12-1989 and was pledged to Hongkong & Shanghai Banking Corporation for seeking general banking facilities, amount not stated, on 12-12-1989.

Civil Litigation : Clear in our on-file records as defendants.

(inclusive of winding-up/bankruptcy petition)

This check comprises checking against our database in respect of the following :-

High Court (Court of First Instance) : Clear

District Court : Clear

Small Claim Tribunal : Clear

Lands Tribunal : Clear

Labour Tribunal : Clear

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## WELL & WELL COMPUTER PRODUCTS LTD

### OWNERSHIP/MANAGEMENT BACKGROUND (CON'D)

Cheng Kam Hung (鄭金雄), Director:

HKID Card No. K4538XX-X

In his early 40's and married. He is by British nationality.

Reportedly, he is a relative of Yeung Kiu Chun.

Entered the present field as a computer hardware technician in his mid 20's after completion of his computer studies (part-time) in HK Polytechnic.

Indirect interest in Subject : 22.5%.

A co-founder of Subject. Currently in-charge of Subject's quality control affairs.

Also holds directorship of the following cos :-

- Great Potential Development Ltd
- Broadway Computer Technology Development Ltd

Registered address : Flat A, 16/F, No. 16 Shun Fong Street, Kwai Chung, NT.

Civil litigation : Records indicate Cheng Kam Hung was involved as defendant in the following claims :-

Date	:	16-10-2004
Action No.	:	2004DCTC52132
Court	:	District Court
Defendant	:	Cheng Kam Hung
Plaintiff	:	Commissioner of Inland Revenue
Cause	:	Property tax
Amount	:	\$22,500.-

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## WELL & WELL COMPUTER PRODUCTS LTD

### OPERATION

HSIC Code : 382200 – Computing machinery & equipment manufacturing

Note : The Hong Kong Standard Industrial Classification (HSIC) is a classification of economic units into industry classes based on the major activity undertaken by these economic units. It is an updated version of the industrial classification system which can be seen as a modified version of the United Nations' International Standard Industrial Classification (ISIC) and which has been used by the Census and Statistics Department in HK.

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### Overview

The business was founded under the name of Well & Well Computer Products Supply Co by Yeung Kiu Chun in 1975 and subsequently incorporated as a private limited co as Subject in 1988. The business showed moderate growth since its inception.

Principal activities are manufacturing & export of computer mother-boards & add-on cards. Production is undertaken by its PRC affiliated factory in Shekou, PRC with about 200 workers. Major export sales markets reside in Europe & USA. The 2 directors are actively involved in Subject's operation affairs.

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## WELL & WELL COMPUTER PRODUCTS LTD

### OPERATION (CON'D)

#### Operation Briefing

Subject is engaged in computer mother-boards & add-on cards export.

Subject supplies ODM products or accords to customers' specifications.

Merchandise are supplied by its affiliate, Broadway Computer Technology Development Ltd, which operates a factory in PRC with details as follows :-

Name	(In Chinese)	: 百旺電腦製品廠
	(In English)	: Shekou Broadway Electronic Factory
Location		: 3/F, Blk 5, Chong Hing Ind'l City, Shekou Ind'l Zone, PRC.
Production Facilities		: 3 production lines
No. of Workers		: 200

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## WELL & WELL COMPUTER PRODUCTS LTD

### OPERATION (CON'D)

Purchasing activities : -

<u>Sourcing</u>	<u>%</u>	<u>Terms</u>
<i>PRC :</i>		
Subject's affiliate, Shekou Broadway Electronic Factory	100%	Open A/C by T/T

Sales activities :-

<u>Sales Market</u>	<u>%</u>	<u>Terms</u>
<i>Local:</i>		
Exporters & retailers	30%	COD, Credit of 14-30 days net
<i>Overseas:</i>		
USA	30%	L/C, T/T
Europe (mainly Germany, UK & France)	40%	L/C, T/T

### Trade Practice :

Trade Mode	:	Indent trade
Normal Delivery	:	15-30 working days

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## WELL & WELL COMPUTER PRODUCTS LTD

### OPERATION (CON'D)

#### Other Business

On the other hand, Subject runs as a materials purchasing office for its affiliate, Broadway Computer Technology Development Ltd.

Purchasing activities :-

<u>Sourcing</u>	<u>%</u>	<u>Terms</u>
<i>Local:</i> Importers & manufacturer	100%	COD, Credit of 14-30 days net

#### Office & Staff

Owning 2 units of approximately 1,050 sq.ft. as its office at the captioned address at a commercial & industrial building.

Land search indicates the property was purchased by Subject for a consideration of \$4,630,000.- on 10-01-1992 and was pledged to Hongkong and Shanghai Banking Corporation for seeking general banking facilities, amount not stated, on 10-01-1997.

Subject employing :-

General staff	:	7
Engineers:	:	4
	-----	
		11

#### Godown

Maintaining its godown at Rm 1801, 18/F, Starwell Enterprise Ctr, 443-451 Castle Peak Rd, Kwai Chung, N.T.

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## WELL & WELL COMPUTER PRODUCTS LTD

### OPERATION (CON'D)

Joints occupants of the premises include the below mentioned affiliate.

### AFFILIATE

Name : Easy Solution Co

Business Registration No. : 0543XXXX

Established Date : 16-12-19ZZ

Legal Status : Partnership

Partners : Yeung Kin Chun  
Cheng Kam Hung

Business Category : Provision of computer software consultancy services

Civil Litigation : Clear in our on-file records as defendants.  
(inclusive of winding-up/bankruptcy petition)  
This check comprises checking against our database in respect of  
the following :-  
High Court (Court of First Instance) : Clear  
District Court : Clear  
Small Claim Tribunal : Clear  
Lands Tribunal : Clear  
Labour Tribunal : Clear

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## WELL & WELL COMPUTER PRODUCTS LTD

### FIELD VISIT DETAILS

OFFICE LAYOUT : ( ) Simple  
( X ) Average  
( ) Fairly Good  
( ) Well-furnished  
( ) Newly-decorated

CONDITIONS INSIDE THE PREMISES : ( ) Inactive  
( X ) Normal  
( ) Quite busy

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## WELL & WELL COMPUTER PRODUCTS LTD

### FINANCE

Cheng Raymond, Subject's accountant, was interviewed on XX-XX-XXXX.

He submitted Subject's partial financial data as follows :-

	<u>As at 31-12-2008</u>
Current assets	\$13,500,000.-
including A/Cs & bills receivable	\$2,000,000.-
Interest in associated co	\$1,700,000.-
Current liabilities	\$10,400,000.-
including A/Cs & bills payable	\$1,640,000.-
Fixed assets	\$3,600,000.-
Turnover (Year ended 31-12-2008)	\$61,000,000.-
Net profit after tax (Year ended 31-12-2008)	\$930,000.-

### BANKING INFORMATION

Subject currently maintaining A/C with the following banker(s) :-

Banker(s) : Hongkong and Shanghai Banking Corporation

Nanyang Commercial Bank

Subject's management advised that Subject has extended general banking facilities, of low 7 figures by Hongkong & Shanghai Banking Corporation against the security of property mortgage & personal guarantee of the principal.

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## WELL & WELL COMPUTER PRODUCTS LTD

### PUBLIC RECORDS

Civil litigation: Records indicate Subject was involved as defendants in the following civil claims:-

- 1) Date : 10-07-2003  
Action No. : 2003DCCJ56123  
Court : District Court  
Defendant : Subject  
Plaintiff : Lee Siu Man trading as Advance-tech Computer Co  
Cause : Injunction  
Amount : Amount not stated
  
- 2) Date : 12-12-20ZZ  
Action No. : 2004HCCL62186  
Court : High Court  
Defendant : Subject & Spectrum Electronics Co  
Plaintiff : Yuen Wing Trading Co Ltd  
Cause : Breach of agreement  
Amount : \$283,500.-
  
- 3) Date : 06-05-2006  
Action No. : 2006HCA53328  
Court : High Court  
Defendant : Subject & Wong Man Hon  
Plaintiff : Pong Yuen Hay  
Cause : Breach of contract  
Amount : \$55,000.-

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## WELL & WELL COMPUTER PRODUCTS LTD

### PUBLIC RECORDS (CON'D)

#### N.B.

In HK, records of civil claims are available for public search. However, the outcome of the judgement may not be necessarily accessible by the public. In addition, the settlement of the lawsuit will not lead to erasure of the related claim from the civil litigation record.

#### Registered Charge/Mortgage:-

1. Date : 10-01-19ZZ  
Mortgagor : Subject  
Mortgagee : Hong Kong and Shanghai Banking Corporation  
Amount Secured : General banking facilities, amount not stated  
Charge Particulars : Mortgage –Rms 3306 & 3308, Starwell Enterprise Ctr,  
443-451 Castle Peak Rd, Kln.
  
2. Date : 07-02-2006  
Mortgagor : Subject  
Mortgagee : Hong Kong and Shanghai Banking Corporation  
Amount Secured : General banking facilities, amount not stated  
Charge Particulars : Security over deposit - US\$30,000.- under A/C No. : 062-XXX321011

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## WELL & WELL COMPUTER PRODUCTS LTD

### PUBLIC RECORDS (CON'D)

Registered Charge/Mortgage:-

3. Date : 20-06-2007

Mortgagor : Subject

Mortgagee : Hong Kong and Shanghai Banking Corporation

Amount Secured : General banking facilities, amount not stated

Charge Particulars : Security over deposit - \$180,000.- under A/C No. : 066-XXX256890

Mortgage Index : -

Mortgage filed in : 1997, 2006, 2007

Mortgage satisfied in : Nil

(Mortgage index is an indication of the year in which the co files the record of its owned created mortgage & the year in which the co submits related mortgage discharge document to Companies Registry)

### *Secured Indebtedness :-*

As per Subject's co file dated 10-06-2008 indicates, its total amount of indebtedness in respect of all mortgages & charges which are required to be registered with the Registrar of Companies under the Companies Ordinance is aggregated to \$1,680,000.- as compared to that of \$1,800,000.- of 2007.

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## WELL & WELL COMPUTER PRODUCTS LTD

### TRADE RECORD

Supply Category	Last Sales	Payment Terms	Highest Credit	Purchase for Past 5 months	Payment Performance
Electronic Components	10-2008	Credit of 30 days net	Nil	\$823,000.-	Average
Electronic Components	09-2008	Credit of 14 days net	Nil	\$1,010,000.-	Average

### MISCELLANEOUS INFORMATION

Current search reveals that Subject is not a registered telephone user. The mentioned telephone no. & fax no. of Subject are actually registered under the account of Easy Solution Co, Subject's affiliate.

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## WELL & WELL COMPUTER PRODUCTS LTD

### RISK RATING

We have broadly divided credit risk into 5 risk levels, “Low risk”, “Low to normal risk”, “Normal risk”, “Above normal risk” & “High risk”.

The 5 risk levels are further sub-divided into 9 classes. The higher the class, the lower the risk.

In short, no. 1 class indicates highest risk whereas no. 9 class means lowest risk.

When risk class shows 0, it means information is insufficient for assessment.

Risk Level	Risk Class	Implication
Low risk	9	No doubt for business
	8	
	7	
Low to normal risk	6	Likely safe
	5	
Normal risk	4	Periodic review
Above normal risk	3	Some caution
High Risk	2	Business relation Prohibited
N/A	0	Insufficient information

### **Results :-**

Risk Level : Low to normal risk

Risk Class : 5

### REPUTATION & BUSINESS TREND

This section aims at indicating the relative position of Subject in respect of its reputation & business trend.

#### Reputation :-

- Excellent       Good       Fairly Good       Average       Fair  
 Detrimental       Not known       Not yet be determined

#### Business Trend :-

- Up       Steady       Fairly Steady       Ordinary       Fair  
 Stagnant       Down       Not known       Not yet be determined

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## **WELL & WELL COMPUTER PRODUCTS LTD**

### **SUMMARY**

For its over 2 decades of operation length, Subject seems to have established reasonable operational standing & market connections with its customers & vendors to run along its line.

Besides, its management personnel are considered experienced in the present field.

On the other hand, the competition in the industry is keen & this was intensified by the challenges from the neighbouring low cost countries.

In general, at present, Subject still maintains its strength to operate along its line. Normal business engagement is considered feasible but for further credit adjustment, it should be subject to periodic review.

### **END OF THIS REPORT**

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### SUPPLEMENTARY INFORMATION

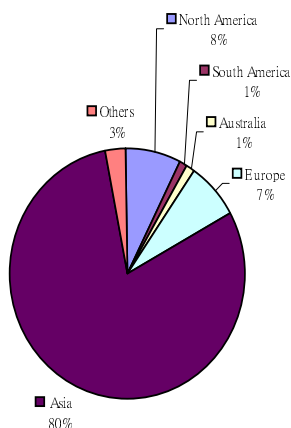
#### INDUSTRY ANALYSIS

##### **Part I : Industry Local Figures**

Industry Group (HSIC 3840)	:	Electronic parts & components for computer (telecommunication equipments)
No. of Establishments	:	134
Average Annual Turnover	:	\$85,578,590
Average Annual Cost of Sale	:	\$38,494,448
No. of Employees	:	8,917
Average Annual Wages Per Head	:	\$184,904

##### **Part II : Industry Export Figures :**

Total Exports of Computer & Related Peripherals (2008)



2007 – 2008 Total Exports of Computers & Related Peripherals

	2007		2008	
	HK\$ mil	%	HK\$ mil	%
North America	21,387	8.2%	21,624	7.7%
South America	2,279	0.9%	2,823	1.0%
Australia	2,914	1.1%	3,208	1.1%
Europe	23,164	8.8%	20,694	7.4%
Asia	205,076	78.3%	223,926	80.0%
Others	6,940	2.7%	7,504	2.7%
<b>World Total</b>	<b>261,760</b>	<b>100.0%</b>	<b>279,779</b>	<b>100.0%</b>

Sources: Census & Statistics Department, HKSAR.

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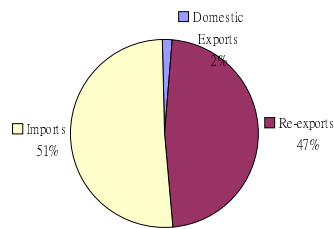
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## WELL & WELL COMPUTER PRODUCTS LTD

### SUPPLEMENTARY INFORMATION (CON'D)

#### External Trade Performance of Hong Kong

#### 2008 Overall Trade Statistics

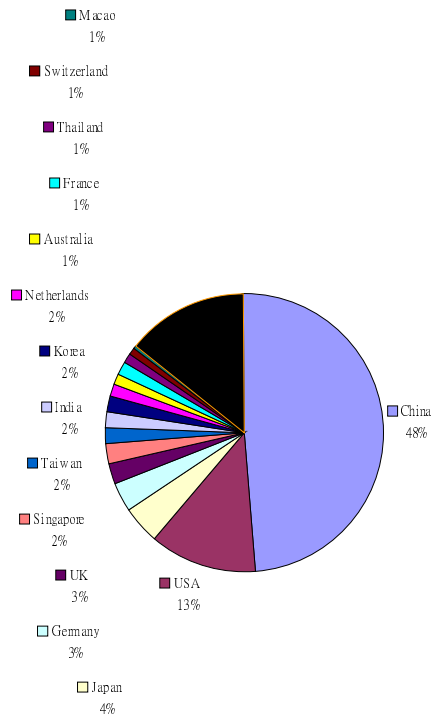


#### 2007-2008 Overall Trade Statistics

	2007		2008	
	HK\$ Mil	%	HK\$ Mil	%
Domestic Exports	109,122	2.0%	90,757	1.6%
Re-exports	2,578,392	46.4%	2,733,394	46.7%
Imports	2,868,011	51.6%	3,025,288	51.7%
Total Trade	5,555,524	100.0%	5,849,439	100.0%
Balance	-180,497		-201,137	

Sources: Census & Statistics Department, HKSAR

#### 2008 Total Export - Major Markets



#### 2007 - 2008 Total Export - Major Markets

	2007		2008	
	HK\$ Mil	%	HK\$ Mil	%
All Markets	2,687,514	100.0%	2,824,151	100.0%
China	1,308,332	48.7%	1,370,445	48.5%
USA	368,202	13.7%	359,255	12.7%
Japan	119,568	4.4%	120,952	4.3%
Germany	81,119	3.0%	93,942	3.3%
UK	74,862	2.8%	75,388	2.7%
Singapore	50,450	1.9%	55,315	2.0%
Taiwan	52,934	2.0%	54,943	1.9%
India	34,810	1.3%	52,201	1.8%
Korea	52,930	2.0%	49,564	1.8%
Netherlands	44,420	1.7%	45,328	1.6%
Australia	34,565	1.3%	39,051	1.4%
France	35,573	1.3%	37,696	1.3%
Thailand	28,806	1.1%	31,573	1.1%
Switzerland	14,140	0.5%	20,741	0.7%
Macao	17,490	0.7%	19,829	0.7%
Others	369,314	13.7%	397,930	14.1%

Sources: Census & Statistics Department, HKSAR

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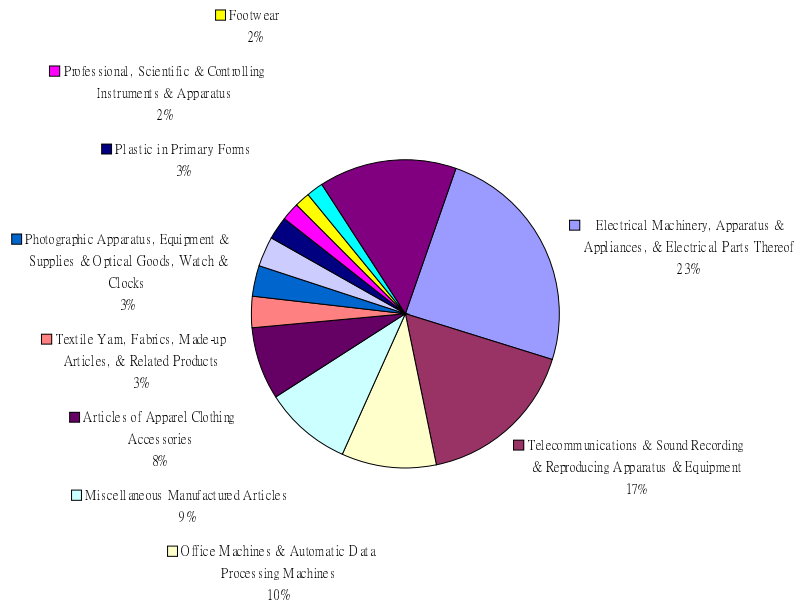
## WELL & WELL COMPUTER PRODUCTS LTD

### SUPPLEMENTARY INFORMATION (CON'D)

#### External Trade Performance of Hong Kong

#### **2007-2008 Total Export - Major Products**

#### **2008 Total Export - Major Products**



	2007		2008	
	HK\$ Mil	%	HK\$ Mil	%
All Products	2,687,514	100.0%	2,824,151	100.0%
Electrical Machinery, Apparatus & Appliances, & Electrical Parts Thereof	650,489	24.2%	691,867	24.5%
Telecommunications & Sound Recording & Reproducing Apparatus & Equipment	436,004	16.2%	467,734	16.6%
Office Machines & Automatic Data Processing Machines	261,760	9.7%	279,780	9.9%
Miscellaneous Manufactured Articles	244,094	9.1%	255,995	9.1%
Articles of Apparel Clothing Accessories	224,403	8.3%	217,311	7.7%
Textile Yarn, Fabrics, Made-up Articles, & Related Products	104,674	3.9%	95,435	3.4%
Photographic Apparatus, Equipment & Supplies & Optical Goods, Watch & Clocks	88,894	3.3%	92,202	3.3%
Non-Metallic Mineral Manufactures	68,181	2.5%	90,750	3.2%
Plastic in Primary Forms	71,924	2.7%	71,487	2.5%
Professional, Scientific & Controlling Instruments & Apparatus	50,654	1.9%	54,501	1.9%
Footwear	46,515	1.7%	46,571	1.6%
Power Generating Machinery & Equipment	35,502	1.3%	45,128	1.6%
Others	404,420	15.0%	415,390	14.7%

Sources: Census & Statistics Department, HKSAR

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